

# Course on Technology Commercialisation as a tool to foster Innovation in African countries

(Course Domain: Intellectual Property Rights & Technology Management)

- **Course by:** International Crops Research Institute for the Semi-Arid Tropics (ICRISAT)
- **Program Venue:** India
- **Duration:** 2 Weeks (October 2023 – November 2023)
- **About the course:**

This is a two-week training program in the domain of IPRs and Technology transfer which is being organised under the Indian Technical and Economic Cooperation (ITEC) program, supported by the Ministry of External Affairs, Government of India. The training program aims to be comprehensive and is touted to delve into a wide range of vital topics pertaining to technology transfer.
- **Course Topics:**
  - Overview of Intellectual Property Rights concepts
  - Overview of IP laws in India and other countries
  - IP Protection procedures
  - Patentability searches/State of the art searches
  - Patent enforcement
  - Technology identification & assessment
  - Developing Invention Disclosures
  - Technology commercialization strategies
  - Legal framework for technology transfer
  - Market research and market analysis
  - Technology Readiness levels
  - Technology/patent valuation
  - Royalty models
  - Identifying technology partners
  - Preparation of Technology Brochures
  - Engagement process with technology partners
  - Deal negotiation process
  - Templates and Models for Technology Transfer Agreements+D4
  - Drafting of technology transfer contracts and licensing agreements
  - Structuring of patent license agreements
  - Disputes in technology transfer & resolution
  - Functioning of Technology-promoting offices such as TTOs, IPFCs, and TISCs
- **Course Impact:** Upon completion of this program, participants will be poised to drive innovation and technology commercialization in Africa. They will emerge with a profound understanding of technology transfer, intellectual property systems, market research, and valuation strategies. Armed with these skills, they will play a pivotal role in shaping the future of economic development and innovation in African countries.
- **Target Participants:** Professionals from public sector organizations, research institutions, and academic institutions in Africa who are keen on acquiring knowledge about technology commercialization, technology transfer, and the strategic monetization of innovation and intellectual property, particularly within the context of Africa.